

6 Figures in XanGo

WHAT DOES IT LOOK LIKE?

FINDING 3 OR 4 PEOPLE LIKE THIS

XANGO ATTRACTS LEADERS



A 6 figure income in XanGo...

All it takes is
3 or 4 of
these...

...is finding 3 people like this...

Beau and Sandra Ralphs - Beau is a former U of A football player whose career ended when he suffered a crippling back injury. The years following his injury were filled with routine trips to the chiropractor to try and mitigate the pain. He and his wife Sandra were introduced to XanGo at a time when they were opening and import business of their own. When they realized it was Network Marketing, they knew enough to know they weren't interested. 18 months later, they were approached again by Tommy Johnson's sister and XanGo Premier, Cathy Kalos. She bribed Beau with a free lunch and, after comparing numbers with what Tommy's business had accomplished vs. what their business had done, they asked Tommy to show them how to do the same. That was about 2 years ago. Beau is now pain free and the team is now a 20K.

Jason Poyner - is 31 years old. His professional career began as a Civil Engineer. After spending 5 years in that

field he broke into the Real Estate (RE) Industry and now owns both a RE and Mortgage Company. He and his wife have built businesses in that industry that produce over \$100,000,000 in annual sales and have for the last 3+ years! When first introduced to Network Marketing he was skeptical and understood it to be "small business." His outlook regarding Network Marketing changed after meeting the leaders of this company, seeing the amount of sales that could be generated, along with studying the Nutrition and Beverage Industries. He's now a 20K.

PJ Stratford - was introduced to XanGo through a business associate. She's been in the RE Industry for 20 years. Her resume includes owning a RE Company and having held the position of CEO for the largest RE Company in Arizona. She has been a National Trainer and Business Coach for the last 6 years. She has always liked Network Marketing because she says "it's best to be rewarded for your own efforts. I don't want anyone else to be in control of the money I make. There is no one to be angry with if you

are the one responsible." What she didn't understand is HOW the business worked, the value of the upline, and the teamwork associated with building this type of business until she got into XanGo.

Julia Huls - grew up in Peru. More specifically and quite literally on the AMAZON and in the JUNGLE! In fact, she didn't wear shoes regularly until she came to the U.S. at 17 years old. She's the mother of 6 beautiful children and her professional background is in Communications. She had never heard about Network Marketing before being introduced to XanGo. What started off as a product she hoped would help her husband, Mike, has turned into a full-time business. She says "I love it...the connection between people, talking to people, interacting, my parents (as missionaries have a heart for people) and I always thought I'd go back to Peru to continue their work of helping people, but that's what I do. I'm part of something that changes lives!" She is now a 20K!



Set Yourself Free

These are the kind of people we look for...

