

Prospect Profile Sheet

Strategy Call Completion Date _____

3-Way Call Completion Date _____

Follow Up Call Completion Date _____

Distributor Information

Distributor's Name _____

Today's Date _____

Address _____

Day Phone _____

City _____ State _____ Zip _____

Cell Phone _____

Upline 20K _____

Email _____

Upline Premier _____

WE BUILD ON PURPOSE AND BY DESIGN WITH THE "BEST AND BRIGHTEST"

Prospect Information

Prospect Name _____

Address _____

City _____ State _____ Zip _____

Day Phone _____

Cell Phone _____

Email _____

Do they have good people skills? + 2 points

Are they coachable? + 2 points

Are they reliable? + 2 points

Do they have influence and credibility? + 2 points

Great work ethic and desire to succeed? + 2 points

10s and above only for Upline 3-ways = 10

Analytical

Driver

Expressive/ Friendly

Health Challenges _____

Hot Buttons _____

Fears _____

Hobbies _____

Strategy _____