



Six Simple Things: The Lyrics Six Simple Books: The Music

By Cindy Samuelson

Book 1

Six Simple Things to Succeed

- 1 Belief.** Build belief in Product, Industry & Others Ability to Succeed.
- 2 Goals & Values.** Determine 5 Compelling Reasons. Help others get what they want.
- 3 Company.** Educate others about "Why XanGo?"
- 4 People.** Surround yourself with OQP's. Only Quality People.
- 5 Action.** A little action makes a little money. A lot of action makes a lot of money. MASSIVE ACTION makes us RICH.
5 X 5 X 5 Always = RICH.
- 6 Fun.** The business is only FUN when we're making a profit. Get profitable fast.

Book 2

Four Reasons People Fail

- 1 They choose the wrong company.** It doesn't matter how many times they run around the deck of the Titanic - the ship's going down and they're going with it.
- 2 They aren't coachable or they don't have access to a coach.**
- 3 They are inconsistent or they don't treat their business like a business.**
- 4 They quit.**

Book 3

Five Qualities We're Looking for in People

- 1 Good People Skills.**
- 2 Coachable.**
- 3 Reliable.**
- 4 Credibility & Influence.**
- 5 Work Ethic & Desire to Succeed.**

Book 4

Five Things to Get People Started Properly

- 1 2 Case ADP.** Commit six months to learn the business. Attend one major corporate event. Join www.thegowildteam.com Start a tax file.
- 2 Submit 5 Compelling Reasons** to everyone in your upline and send a copy to Cindy Samuelson at cindysam@aol.com
- 3 Make list of 3 types of people.**
 1. People who need the product.
 2. Friends who'd follow you off a cliff.
 3. Best & Brightest. Complete Prospect Profile Sheets on Best & Brightest.
- 4 Complete a Bridge Building Strategy Session with at least two members of upline in attendance.** 24-48 Hour Challenge.
- 5 Lather. Rinse. Repeat.**

Book 5

Six Things to Build Leaders

- 6 Respect.**
- 5 Discipline.**
- 4 Teach.**
- 3 Protect.**
- 2 Nurture.**
- 1 Love.**

Book 6

The Wealth Formula by G.A. 'Curly' Smith The Ultimate Time Management 'System'.

"We are equal in only two ways. In the eyes of God and in how much time we're given..."

How many hours are there in a week?

Wealth is built in everything over 40.